



RMD
KWIKFORM

10 YEARS OF GROUND SHORING:

NEIL DAWES



Neil Dawes, Customer Service Engineer, shares how Altrad RMD Kwikform stood out from the competition and how it secured some of the biggest engineering projects over the last decade.

Engineering success

When I first joined Altrad RMD Kwikform, the competition already had 30 years of experience within the ground shoring market and so we were a new name. We had some great products, but we didn't yet offer the full range of solutions that we are known for today. However, it was a strong start - one that allowed us to begin building our reputation and step into the industry.

From day one, we focused on what would set us apart from the competition, which was our engineering. We pride ourselves on having some of the best engineering minds in the industry and our kit reflects that. The strength and reliability of our equipment have been key in securing projects across the globe. At the start, customers were willing to give us a chance, and we quickly demonstrated that our solutions could deliver.

The key to success

For me, one of the most significant factors in our success has been the people. Our team is made up of some of the best in the business, people who are passionate about innovation, engineering excellence and delivering quality solutions for our customers. This passion and expertise have helped secure work on major projects, including HS2, which has become a huge milestone in our development.

Another reason for our success would be our commitment to personal service. We don't just provide equipment; we provide on-site assistance to ensure the best results. Going that extra mile to ensure that things run smoothly ensures that our customers feel supported throughout the entire process.

We're a bit of a one stop shop when it comes to above and below ground works and this is something that we're really proud of as few companies can do this. Our ability to deliver both complex and comprehensive solutions to our customers has set us apart in a competitive market.

The future of ground shoring

Looking forward, the future of ground shoring is in the big projects. The demand for innovative solutions in large-scale infrastructure continues to grow and there's a unique opportunity in what we do, especially as new technologies come into play. Take the Tubeshor ATC for example, a solution that is changing the way we approach ground shoring.

As we move into the next decade, it's all about pushing the boundaries, embracing new technologies and educating our customers on the possibilities available to them. I'm excited to see where the next ten years takes us.

For more on Altrad RMD Kwikform, please visit
rmdkwikform.com